



*We lead people
to Jesus through...*



Baptism 79

First Reconciliation 63

Weddings 16

First Communion 108

Funerals 84

Confirmation 73

Parish School 389

Alpha 60

Faith Formation 451

Reach More Leaders 11

Reach More Participants 57

Dear St. Mary Parishioners,

This is the annual report of the financial condition of our parish for the 2019/2020 fiscal year which ended on June 30, 2020. I thank Daniel Hansen, Director of Administrative Services, Vivian Roe, Parish Accountant, our Parish Trustees, and the members of our Finance Council who have prepared this report. I thank them all, as well, for the outstanding job they do throughout the year in managing the financial resources of St. Mary.

I also want to extend my gratitude to all of you who so generously support the mission and ministries of St. Mary Parish. In a special way, I thank you for your faithfulness in supporting the parish throughout the months of the COVID-19 pandemic. As you look over this report, I hope you will take notice of some of the many things that happen at St. Mary because of your ongoing financial support. You make it possible for us to continue the work of Jesus Christ here in Hales Corners and far beyond.

With my love, Fr. Brian

CATHOLIC FORMATION

This summer my wife Laura and I embarked on an adventure of pouring a concrete curb around our house to raise the grade and dress things up a bit. If you have ever done something similar you know it is a lot of gritty work. I was continuously wiping my face and glasses with a shirt sleeve or idle rag, unknowingly scratching my glasses each time with concrete dust that seemed to be everywhere. After a few weeks it became difficult to focus on my computer screen in the office. The dust had so severely scratched the lenses that I could barely see. So, it was off to the store to purchase a new set of glasses. However, an eye glass prescription is only good for two years, after which one needs to have an examination to have a prescription filled. What a joyous day when the new glasses arrived! I put them on and instantly saw so much clearer, like a dense fog suddenly lifted.

Perhaps you can relate to being in a fog and having less than 20-20 vision in 2020. Much of life has changed as fear and anxiety continue to cloud our lives. We have spent a lot of time and energy dealing with what is and what might be in the world. However, much like my new pair of glasses, our Lord Jesus Christ remains the one light that shines through the fear, haze and darkness - the source of true hope and love in a troubled world. To know him means we realize that we are simply blessed beyond measure. Many of us have experienced his profound love at one time or another - but we often need a booster shot to clear the air around us.

The mission of Catholic Formation is to provide that booster shot; helping children, teens, and adults build an intimate relationship with Jesus Christ. Targeted efforts are assisting new inquirers and longtime believers alike in discovering, deepening and sharing their faith in new and innovative ways. If your faith prescription is going to expire soon, perhaps you need to stop in for a spiritual examination. Our team would be happy to chat with you about the opportunities that await you. Give us a call and schedule your booster shot today.

SOCIAL CONCERNS

Both before and after the pandemic, St. Mary Disciples witnessed Christ's compassion and love to thousands here and in Haiti. Through constant prayer and an abundance of shared resources, thousands were lifted up.

Our St. Vincent de Paul Conference provided financial help and support both locally and throughout Milwaukee. Christmas was brighter and small acts of love sustained so many. Our ministry partners received needed supplies, including hand sanitizer and laundry detergent when COVID-19 hit.

Thousands of individuals ate warm meals, bag lunches, filled their cupboards, and nourished their bodies. You supported school lunches in Haiti and hot meals at St. Ben's and the Southside SVdP meal site. Repairers of the Breach was able to serve hot lunches and warm soup on bitter cold nights.

Our School and Formation students participated as well, setting an example for each other and for us. In the early stages of the pandemic, we received calls nearly every day asking how you could help. July 2019-June 2020 was a year unlike any other. Yet one thing remained true: St. Mary parishioners live out the Gospel with love on a daily basis.

Your Outreach ministry teams are humbled and grateful. The recipients of your generosity are healthier, better nourished, and touched by God's love. St. Mary is a light in this sometimes confusing and dark world. God Bless!



MISSIONARY DISCIPLESHIP



HAITI LUNCH PROGRAM



LITURGY

Liturgy and music are key ingredients to the spirit of our community every time we gather - on weekends, weekday mornings, as a school assembly, on holy days, funerals, weddings, and feasts. Even in the midst of the pandemic, our gathering never ceased. While we weren't all together in our church space, which we are accustomed to, we were able to livestream our services to reach those of you at home - locally, across the country, and around the world. Our music has continued to fill the space as we raise our prayer up to celebrate our faith. Thank you for the many ways you have helped and continue to help make all of that happen!



JAMMIN' FOR JESUS

ST. MARY PARISH SCHOOL

- The Wisconsin Nonpublic School Accrediting Association has awarded St. Mary Parish School, Hales Corners, the highest standards of excellence required of all members of the WNSAA and has been fully accredited by the association.
- Recognized as a Project Lead the Way distinguished school. We are 1 out of 404 elementary schools across the US to receive this distinguished award.
- Awarded by The Milwaukee Archdiocese a Catholic School Gift Grant used to start the Faith in Our Families Program.
- 74% of current staff have enrolled their own children at St. Mary Parish School.
- 96% of 8th Graders perform AT or ABOVE in Reading on the MAP* tests.
- 85% of our Middle School students perform ABOVE grade level in Math on the MAPs.
- Our one-to-one Chromebook program for all Middle School students complements the rigorous academics.

* Measure of Academic Progress



SCHOOL - PARISH OUTREACH MINISTRY PARTNERSHIPS

3K/3rd Grade	Respect Life Ministry/The Women's Support Center
4K/5K	Haiti Ministry in Latiboliere
1st Grade	Milwaukee Homeless Veterans Initiative
2nd Grade	Regency Senior Living Center
4th Grade	St. Ben's Community Meal Site
5th/7th Grade	Nia Imani Family, Inc./Transitional Housing for Families
6th Grade	Pathfinders/Outreach/Education/Shelter
Student Council	St. Mary St. Vincent de Paul
Spanish Classes	La Causa Crisis Nursery and Respite Center
8th Grade	Repairers of the Breach/Serving Homeless Men and Women (St. Mary School's "capstone" service program)



FELLOWSHIP AT REPAIRERS

ANNUAL REPORT - JUNE 30, 2020

Last year's report was a four-page spread of charts and graphs designed to bring clarity to three critical financial challenges. Going into fiscal 2020, we faced flat revenue, growing expenses (with inflation and wage increases) and a budgeted deficit of over \$250,000. The deficit did not materialize as the COVID pandemic hit and we suspended spending as much as possible. Our October letter addressed this in greater detail, but overall school spending was \$200,000 below budget and parish administrative spending was \$100,000 below budget, resulting in a final net income of \$42,000.

The commitment and hard work of Father Brian and our Finance Council in addressing the structural deficits of this parish for next year cannot be overstated. We have a much different story to tell. Our Finance Council submitted a balanced budget for the fiscal year July 1, 2020 through June 30, 2021. The major actions taken are as follows:

- 1. We reduced expenses. All departments and directors were instructed to provide budget reduction scenarios of 5%, 8%, and 10%. We honed this down over a series of several months to arrive at our final 2020-2021 budget.**
- 2. We formed a School Budget Committee to look at the expenses of our school and the way we implement our tuition policy. For fiscal year 2021, we moved to 100% of school families making good faith pledges or paying higher tuition as non-parishioners.**
- 3. We were forced to eliminate four positions. Two through retirement (Director of Liturgy and Administrative Assistant to Catholic Formation) and two through reduction in force (Director of Curriculum and Learning Support at the School and Director of Maintenance). These were painful decisions.**
- 4. We held wages flat for all staff and teachers.**
- 5. We implemented an enhanced offertory process to increase the number of pledging families at the parish from 554 to 701 from October through January, and continued to stress the importance of pledging in our tuition policy, raising the number of families pledging annual support.**

This was difficult work and necessary to get financially healthy. This cannot be the only answer. We need your help to grow our parish and our school through outreach to our parish community and reengagement, by welcoming and encouraging our younger families, inviting folks to Mass, and returning when you are able.

REVENUE		
	6/30/2019	6/30/2020
Parish School Revenue	\$1,505,351	\$1,551,745
Liturgy and Music	31,426	20,799
Catholic Formation	71,675	56,584
Outreach / Human Concerns	2,612	1,777
General Parish Revenue		
Monthly Envelopes	1,813,151	1,869,320
Sunday Offertory	124,694	89,715
Debt Retirement	221,761	101,675
Endowment Revenue	95,768	102,936
Bequests		
Haiti Income	72,540	(17,103)
Parish Festival	94,841	109,994
All Other Parish Revenue	69,113	80,418
Total Parish Revenue	\$2,597,581	\$2,416,113
TOTAL REVENUE PARISH AND SCHOOL	\$4,102,932	\$3,967,858

EXPENSE		
	6/30/2019	6/30/2020
Parish School Expense	\$2,410,909	\$2,349,789
Liturgy and Music	308,019	303,054
Catholic Formation	238,232	242,445
Outreach / Human Concerns	31,928	33,955
General Parish Expense		
Archdiocesan Assessment	118,740	134,174
Haiti Program	72,540	71,216
Debt Repayment	337,066	119,707
Interest Expense	20,779	10,599
Endowment Expense	16,900	18,329
Office, Building, Grounds, Admin	751,205	642,694
Total Parish Expense	1,895,409	1,576,174
TOTAL EXPENSE PARISH AND SCHOOL	\$4,306,318	\$3,925,963
SURPLUS OR (DEFICIT)	(\$203,386)	\$41,895